Message Text

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SUBJECT: ECE SEMINAR "MANAGEMENT OF THE TRANSFER OF TECHNOLOGY

WITHIN INDUSTRIAL COOPERATION", GENEVA, JULY 14-17, 1975

REF: STATE 88250

GENEVA FOR USDEL CSCE

- 1. EMBASSY OFFICER ON MAY 7 CALLED CONSECUTIVELY ON GUENTHER LAUTERBACH, A SECTION CHIEF IN THE GDR MINISTRY FOR SCIENCE AND TECHNOLOGY, AND ON HARRY MUELLER, SECTION CHIEF OF THE DEPARTMENT OF INTERNATIONAL ECONOMIC ORGANIZATIONS IN THE GDR FOREIGH MINISTRY, TO DISCUSS THE PLANNED US INPUT INTO SUBJECT SEMINAR AND ENCOURAGE GDR PARTICIPATION. LAUTERBACH WAS ACCOMPANIED BY DIRECTORS LUTZ BUSCHENDORF, GUENTHER HERRMANN AND HELMUT LANGE; LATTER IS THE SCIENCE ATTACHE-DESIGNATE TO THE GDR EMBASSY IN WASHINGTON. PAUL KERN, A SECOND SECRETARY, IN THE FOREIGN MINISTRY ACCOMPANIED MUELLER.
- 2. LAUTERBACH NOTED WITH APPROVAL THE EXTENT OF THE INTENDED US CONTRIBUTION TO THE PARTICIPATING FIRMS. LIMITED OFFICIAL USE

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HE OBSERVED THAT THE GDR CONSIDERED THE SEMINAR THEME

OF THE UTMOST IMPORTANCE, ADDING THE EMPATIC HOPE THAT CSCE COULD BE CONCLUDED THIS SUMMER TO PERMIT THE SENIOR ADVISERS TO CONSIDER A LONG-RANGE PROGRAM WHICH WOULD FACILITATE SUCH TRANSFERS. THE GDR PAPER, ACCORDING TO LAUTERBACH, WILL CONSIST OF ONE "COMPREHENSIVE CONTRIBUTION", COMPRISING SOME 15 PAGES AND CITING SEVERAL CONCRETE EXAMPLES OF GDR EXPERIENCE WITH TECHNOLOGY TRANSFERS. LAUTERBACH SAID A DECISION HAD NOT YET BEEN MADE AS TO WHO WOULD REPRESENT THE GDR IN GENEVA BUT PROMISED THAT THE TWO INDIVIDUALS DESIGNATED WOULD BE SUITABLY QUALIFIED.

- 3. MUELLER WAS NOT INFORMED AS TO THE GENEVA SEMINAR OR GDR PLANS FOR PARTICIPATION. HE LISTENED ATTENTIVELY TO EMBASSY OFFICER'S PRESENTATION AND PROMISED TO BE IN TOUCH WITH LAUTERBACH. MUELLER MADE THE SAME NOISES AS HAD LAUTERBACH REGARDING THE IMPORTANCE OF A TIMELY CONCLUSION TO CSCE TO THIS WORK OF THE ECE.
- 4. COMMENT: THE CONVERSATIONS MADE CLEAR THAT THE FOREIGN MINISTRY PLAYS AT BEST A LOOSE COORDINATING ROLE WITH REGARD TO GDR ACTIVITIES IN THE ECE.

 HOWEVER, THE VIRTUALLY IDENTICAL LINE TAKEN BY BOTH LAUTERBACH AND MUELLER CONCERNING CONCLUSION OF THE CSCE WAS INTERESTING CONSIDERING THAT THEY HAD HAD NO TIME TO COORDINATE THEIR VIEWS. IN LIGHT OF THE VARIOUS INTERPRETATIONS THAT CAN BE GIVEN TO THE TERM "INDUSTRIAL COOPERATION" AND THE EXTREMELY RESTRICTIVE GDR VIEW OF THE CONCEPT, E.G., NO EQUITY PARTICIPATION, NO COMMON MANAGEMENT, ETC., THE "CONCRETE EXAMPLES" WHICH THE GDR WILL HIGHLIGHT IN ITS PAPER WILL PROBABLY CONCERN THEIR EXPERIENCES WITH OUTRIGHT PURCHASES OF EQUIPMENT OR KNOW-HOW.COOPER

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